## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

#### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 8, 2016

### **VECTOR GROUP LTD.**

(Exact Name of Registrant as Specified in Its Charter)

#### **DELAWARE**

(State or Other Jurisdiction of Incorporation)

1-5759	65-0949535
(Commission File Number)	(I.R.S. Employer Identification No.)
4400 Biscayne Boulevard, Miami, Florida	33137
(Address of Principal Executive Offices)	(Zip Code)
(305) 5	579-8000
(Registrant's Telephone Nu	umber, Including Area Code)
Check the appropriate box below if the Form 8-K filing is intended to simufollowing provisions ( <i>see</i> General Instruction A.2. below):	ultaneously satisfy the filing obligation of the registrant under any of the
o Written communications pursuant to Rule 425 under the Securit	ties Act (17 CFR 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange	Act (17 CFR 240.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b)	under the Exchange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e-4(c)	under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition

On March 8, 2016, Vector Group Ltd. announced its updated financial results for the fourth quarter and year ended December 31, 2015. The full text of the press release issued in connection with the announcement is attached as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Current Report on Form 8-K and the Exhibit attached hereto is being furnished and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act") or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such a filing.

#### Item 9.01. Financial Statements and Exhibit

(c) Exhibit.

Exhibit No. Exhibit

99.1 Exhibit

Press Release issued on March 8, 2016

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### VECTOR GROUP LTD.

By: /s/ J. Bryant Kirkland III

J. Bryant Kirkland III

Vice President, Treasurer and Chief Financial Officer

Date: March 8, 2016



#### **FOR IMMEDIATE RELEASE**

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J. Bryant Kirkland III, Vector Group Ltd.

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### VECTOR GROUP REPORTS UPDATED FOURTH QUARTER AND FULL-YEAR 2015 FINANCIAL RESULTS

#### **Updated Financials Reflect Positive Impact of Reduced MSA Payment Estimates**

MIAMI, FL, March 8, 2016 - Vector Group Ltd. (NYSE:VGR) today announced updates to its previously issued fourth quarter and full-year 2015 financial results to reflect the positive impact of changes in estimates relating to the Master Settlement Agreement ("MSA"). The changes in the Company's Tobacco segment's operations primarily resulted from an updated calculation of the Company's 2015 MSA liability, which occurred after the initial receipt of a preliminary calculation from the MSA's Independent Auditor. Additional changes result from a recent state court decision of a long-standing dispute related to the MSA and the adjustment of a promotional accrual.

Impact on GAAP Financial Results

The impact on Vector Group's previously reported Condensed Consolidated Statement of Operations, which was previously included as Table 1 to the Company's Press Release issued on February 29, 2016, is as follows:

- Revenues increased by \$766,000 in both the fourth quarter and full-year ended December 31, 2015;
- Cost of sales declined by \$1.936 million in both the fourth quarter and full-year ended December 31, 2015;
- Operating income increased by \$2.702 million in both the fourth quarter in full-year ended December 31, 2015;
- Income tax expense increased by \$1.181 million in both the fourth quarter and full-year ended December 31, 2015;
- Net income increased \$1.521 million in both the fourth quarter and full-year ended December 31, 2015; and,
- Earnings per diluted common share attributable to Vector Group increased from \$0.05 to \$0.06 for the quarter and from \$0.48 to \$0.49 for the year ended December 31, 2015.

Impact on Non-GAAP Financial Results

The impact on Vector Group's previously reported Non-GAAP Financial Results in Tables 2 - 6 of the Company's press release issued on February 29, 2016 is summarized below. There were no changes to Tables 7 - 10 in the Company's press release issued on February 29, 2016.

- Pro-forma Adjusted Revenues has been updated to \$430.8 million for the fourth-quarter (from \$430.0 million) and \$1.659 billion (from \$1.658 billion) for the full-year ended December 31, 2015;
- Pro-forma Adjusted EBITDA attributed to Vector Group has been updated to \$58.4 million (from \$55.2 million) for the fourth quarter and \$245.9 million (from \$242.7 million) for the full-year ended December 31, 2015;
- Pro-forma Adjusted Net Income has been updated to \$16.4 million (from \$14.6 million) for the fourth quarter and \$72.5 million (from \$70.6 million) for the full-year ended December 31, 2015;
- Pro-forma Adjusted Earnings per diluted common share has been updated to \$0.13 (from \$0.12) for the fourth quarter and \$0.60 (from \$0.58) for the full-year ended December 31, 2015;
- Pro-forma Adjusted Operating Income has been updated to \$54.3 million (from \$51.0 million) and \$232.0 million (from \$228.8 million) for the full-year ended December 31, 2015; and,
- Tobacco Adjusted Operating Income has been updated to \$61.2 million (from \$57.9 million) and \$234.0 million (from \$230.7 million).

Vector Group Ltd.'s Annual Report on Form 10-K is being filed shortly and will include these adjustments.

The following is an updated report of Vector Group Ltd.'s fourth quarter and full-year 2015 financial results, which impacts both.

#### **GAAP Financial Results**

Fourth quarter 2015 revenues were \$430.3 million, compared to revenues of \$417.6 million in the fourth quarter of 2014. The Company recorded operating income of \$31.0 million in the fourth quarter of 2015, compared to operating income of \$47.1 million in the fourth quarter of 2014. Net income attributed to Vector Group Ltd. for the 2015 fourth quarter was \$7.9 million, or \$0.06 per diluted common share, compared to net income of \$12.2 million, or \$0.11 per diluted common share, in the 2014 fourth quarter.

For the year ended December 31, 2015, revenues were \$1.66 billion, compared to \$1.59 billion for the year ended December 31, 2014. The Company recorded operating income of \$199.9 million for the year ended December 31, 2015, compared to operating income of \$212.4 million for the 2014 year. Net income attributed to Vector Group Ltd. for the year ended December 31, 2015 was \$59.2 million, or \$0.49 per diluted common share, compared to net income of \$36.9 million, or \$0.33 per diluted common share, for the year ended December 31, 2014.

#### Non-GAAP Financial Results

Non-GAAP financial results also include adjustments for purchase accounting associated with the Company's acquisition of its additional 20.59% interest in Douglas Elliman Realty, LLC in December 2013, litigation settlement and judgment expenses in the Tobacco segment, settlements of long-standing disputes related to the Master Settlement Agreement in the Tobacco segment, restructuring and pension curtailment expense in the Tobacco segment, non-cash stock compensation expense (for purposes of Pro-forma Adjusted EBITDA only) and non-cash interest items associated with the Company's convertible debt. Reconciliations of non-GAAP financial results to the comparable GAAP financial results for the three months and year ended December 31, 2015 and 2014 are included in Tables 2 through 10.

Three months ended December 31, 2015 compared to the three months ended December 31, 2014

Fourth quarter 2015 Pro-forma Adjusted Revenues (as described in Table 2 attached hereto) were \$430.8 million compared to \$417.7 million in 2014. The increase was primarily due to an increase in Pro-forma Adjusted Revenues in the Real Estate segment of \$16.8 million offset by declines in the Company's Tobacco and E-cigarette segments.

Pro-forma Adjusted EBITDA attributed to Vector Group (as described below and in Table 3 attached hereto) were \$58.4 million for the fourth quarter of 2015 as compared to \$53.2 million for the fourth quarter of 2014. The increase in Pro-forma Adjusted EBITDA attributed to Vector Group for the three months ended December 31, 2015 was primarily attributable to higher profits in the Tobacco segment.

Pro-forma Adjusted Net Income (as described below and in Table 4 attached hereto) was \$16.4 million or \$0.13 per diluted share for the three months ended December 31, 2015 and \$12.5 million or \$0.11 per diluted share for the three months ended December 31, 2014.

Pro-forma Adjusted Operating Income (as described below and in Table 5 attached hereto) was \$54.3 million for the three months ended December 31, 2015 and \$49.6 million for the three months ended December 31, 2014.

Year ended December 31, 2015 compared to the year ended December 31, 2014

For the year ended December 31, 2015 Pro-forma Adjusted Revenues (as described in Table 2 attached hereto) were \$1.66 billion compared to \$1.59 billion in 2014. The increase was primarily due to an increase in Pro-forma Adjusted Revenues of \$80.1 million in the Real Estate segment offset by a decline of \$10.6 million from the E-cigarette segment.

Pro-forma Adjusted EBITDA attributed to Vector Group (as described below and in Table 3 attached hereto) was \$245.4 million for the year ended December 31, 2015 as compared to \$226.9 million for the year ended December 31, 2014. The increase in Pro-forma Adjusted EBITDA attributed to Vector Group was primarily attributable to higher profits in the Tobacco segment. This was offset by a decline of Pro-forma Adjusted EBITDA from the Real Estate segment.

Pro-forma Adjusted Net Income (as described below and in Table 4 attached hereto) was \$72.2 million or \$0.60 per diluted share for the year ended December 31, 2015 and \$63.8 million or \$0.57 per diluted share for the year ended December 31, 2014.

Pro-forma Adjusted Operating Income (as described below and in Table 5 attached hereto) was \$232.0 million for the year ended December 31, 2015 and \$222.0 million for the year ended December 31, 2014.

#### **Tobacco Segment Financial Results**

For the fourth quarter 2015, the Tobacco segment had revenues of \$270.6 million, compared to \$272.8 million for the fourth quarter 2014. The decline in revenues was primarily due to a 0.2% decline in unit sales volume partially offset by favorable net pricing variances.

Tobacco Adjusted Operating Income (described below and included in Table 6 attached hereto) for the fourth quarter 2015 and 2014 was \$61.2 million and \$52.5 million, respectively.

For the year ended December 31, 2015, the Tobacco segment had revenues of \$1.018 billion, compared to \$1.021 billion for the year ended December 31, 2014. The decline in revenues was primarily due to a 1.9% decline in unit sales volume partially offset by favorable net pricing variances.

Tobacco Adjusted Operating Income (described below and included in Table 6 attached hereto) for the year ended December 31, 2015 and 2014 was \$234.0 million and \$200.2 million, respectively.

For the three months and year ended December 31, 2015, the Tobacco segment had conventional cigarette sales of approximately 2.35 billion and 8.69 billion units compared to 2.36 billion and 8.86 billion units for the three months and year ended December 31, 2014.

#### Real Estate Segment Financial Results

For the fourth quarter 2015, the Real Estate segment had Pro-forma Adjusted Revenues of \$163.0 million, compared to \$146.3 million for the fourth quarter 2014. The increase in revenues was primarily due to an increase in revenues at Douglas Elliman. For the fourth quarter 2015, Real Estate Pro-forma Adjusted EBITDA attributed to the Company were \$3.9 million, compared to \$6.2 million for the fourth quarter 2014.

For the year ended December 31, 2015, the Real Estate segment had Pro-forma Adjusted Revenues of \$643.3 million, compared to \$563.2 million for the year ended December 31, 2014. The increase in revenues was primarily due to an increase in revenues at Douglas Elliman. For the year ended December 31, 2015, Real Estate Pro-forma Adjusted EBITDA attributed to the Company were \$26.8 million, compared to \$40.2 million for the year ended December 31, 2014.

Douglas Elliman's results are included in Vector Group Ltd.'s Real Estate segment and Douglas Elliman continued its strong growth by reporting increases in its Pro-Forma Adjusted Revenues of 17.3% for the year ended December 31, 2015 from the comparable 2014 period. During 2015, Douglas Elliman continued to make strategic investments by bolstering its development marketing division and incurring increased advertising and marketing expenses to strengthen the long-term value of the Douglas Elliman brand.

Douglas Elliman's Pro-Forma Adjusted Revenues for the fourth quarter 2015 were \$161.2 million, compared to \$144.6 million for the fourth quarter 2014. For the fourth quarter 2015, Douglas Elliman's Pro-forma Adjusted EBITDA were \$5.9 million (\$4.1 million attributed to the Company), compared to \$6.1 million (\$4.3 million attributed to the Company) for the fourth quarter 2014.

Douglas Elliman's Pro-Forma Adjusted Revenues for the year ended December 31, 2015 were \$637.0 million, compared to \$543.2 million for the year ended December 31, 2014. For the year ended December 31, 2015, Douglas Elliman's Pro-forma Adjusted EBITDA were \$35.7 million (\$25.2 million attributed to the Company), compared to \$50.7 million (\$35.8 million attributed to the Company) for the year ended December 31, 2014.

For the fourth quarter and year ended December 31, 2015, Douglas Elliman achieved closed sales of approximately \$6.2 billion and \$22.4 billion, compared to \$4.9 billion and \$18.2 billion for the three months and year ended December 31, 2014.

During the year ended December 31, 2014, the Company identified material weaknesses in internal controls over financial reporting at Douglas Elliman related to the effectiveness of its monitoring process under Section 404 of the Sarbanes-Oxley Act of 2002. The Company has concluded certain of these material weaknesses have continued in 2015. Vector Group is continuing to take measures associated with remediation of these weaknesses, including engaging service providers that may be necessary and advisable, to address these weaknesses.

#### E-cigarettes Segment Financial Results

For the fourth quarter 2015, the E-cigarette segment had Pro-forma Adjusted Revenues of negative \$2.9 million and a loss of Pro-forma Adjusted EBITDA of \$5.3 million compared to Pro-forma Adjusted Revenues of negative \$1.4 million and a loss of Pro-forma Adjusted EBITDA of \$6.0 million for the fourth quarter 2014.

For the year ended December 31, 2015, the E-cigarette segment had Pro-forma Adjusted Revenues of negative \$2.0 million and a loss of Pro-forma Adjusted EBITDA of \$13.0 million compared to Pro-forma Adjusted Revenues of \$8.6 million and a loss of Pro-forma Adjusted EBITDA of \$13.1 million for the year ended December 31, 2014.

#### **Retroactive Adjustment to Previously Reported Results**

During the fourth quarter of 2015, the Company adopted the equity method of accounting for its investments in Ladenburg Thalmann Financial Services Inc. and Castle Brands Inc. because the Company determined that it had significant influence over these investments. The Company had previously accounted for these investments under the cost method as part of "Investments Available for Sale". In accordance with Generally Accepted Accounting Principles, the Company has adjusted its previously issued financial statements, retroactively, as if the equity method of accounting had been in effect since inception of each of these investments.

#### **Non-GAAP Financial Measures**

Pro-forma Adjusted Revenues, Pro-forma Adjusted EBITDA, Pro-forma Adjusted Net Income, Pro-forma Adjusted Operating Income, Tobacco Adjusted Operating Income, New Valley LLC Pro-forma Adjusted Revenues, New Valley LLC Pro-forma Adjusted EBITDA, Douglas Elliman Realty, LLC Adjusted Revenues, and Douglas Elliman Realty, LLC Adjusted EBITDA (hereafter referred to as "the Non-GAAP Financial Measures") are financial measures not prepared in accordance with generally accepted accounting principles ("GAAP"). The Company believes that the Non-GAAP Financial Measures are important measures that supplement discussions and analysis of its results of operations and enhances an understanding of its operating performance. The Company believes the Non-GAAP Financial Measures provide investors and analysts with a useful measure of operating results unaffected by differences in capital structures, capital investment cycles and ages of related assets among otherwise comparable companies. Management uses the Non-GAAP Financial Measures as measures to review and assess operating performance of the Company's business, and management and investors should review both the overall performance (GAAP net income) and the operating performance (the Non-GAAP Financial Measures) of the Company's business. While management considers the Non-GAAP Financial Measures to be important, they should be considered in addition to, but not as substitutes for or superior to, other measures of financial performance prepared in accordance with GAAP, such as operating income, net income and cash flows from operations. In addition, the Non-GAAP Financial Measures are susceptible to varying calculations and the Company's measurement of the Non-GAAP Financial Measures may not be comparable to those of other companies. Attached hereto as Tables 2 through 10 is information relating to the Company's the Non-GAAP Financial Measures for the three months and years ended December 31, 2015 and 2014.

[Financial Tables Follow]

## TABLE 1 VECTOR GROUP LTD. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Dollars in Thousands, Except Per Share Amounts)

		Three Mon	ths Ended	Year ended												
		Decem	ber 31,			1,										
		2015	20	)14		2015		2014								
		(Unau	dited)			(Una	udited	ıdited)								
Revenues																
Tobacco*	\$	270,616	\$	272,791	\$	1,017,761	\$	1,021,259								
Real estate		162,565		146,187		641,406		561,467								
E-Cigarettes		(2,851)		(1,388)		(1,970)		8,589								
Total revenues		430,330		417,590		1,657,197		1,591,315								
Expenses:																
Cost of sales:																
Tobacco*		191,585		198,058		697,900		735,725								
Real estate		100,981		92,497		410,287		354,028								
E-Cigarettes		22		950		1,540		7,307								
Total cost of sales		292,588		291,505		1,109,727		1,097,060								
Operating, selling, administrative and general expenses		86,772		78,199		320,221		279,342								
Litigation, settlement and judgment expense		14,229		750		20,072		2,475								
Restructuring charges		5,709		_		7,257		_								
Operating income		31,032		47,136		199,920		212,438								
Other income (expenses):																
Interest expense		(24,286)		(37,321)		(120,691)		(160,991)								
Change in fair value of derivatives embedded within convertible debt		5,695		11,962		24,455		19,409								
Acceleration of interest expense related to debt conversion		_		(93)		_		(5,205)								
Equity in earnings from real estate ventures		723		1,101		2,001		4,103								
Equity in (losses) earnings from investments		(26)		926		(2,681)		3,140								
Gain (loss) on sale of investment securities available for sale		(880)		27		11,138		(11)								
Impairment of investment securities available for sale		(635)		_		(12,846)		_								
Other, net		1,308		2,535		6,409		9,396								
Income before provision for income taxes		12,931		26,273		107,705		82,279								
Income tax expense		3,494		12,681		41,233		33,165								
Net income		9,437		13,592		66,472		49,114								
Net (income) loss attributed to non-controlling interest		(1,533)	(1,37)	(1,377)		(7,274)		(12,258)								
Net income attributed to Vector Group Ltd.	\$	7,904	\$	12,215	\$	59,198	\$	36,856								
Per basic common share:																
Net income applicable to common shares attributed to Vector Group Ltd.	\$	0.06	\$	0.11	\$	0.49	\$	0.33								
Net income applicable to common shares autibated to vector Group Etc.	<del>-</del>		=		=			0.55								
Per diluted common share:																
Net income applicable to common shares attributed to Vector Group Ltd.	\$	0.06	\$ 0.11		\$	0.49	\$	0.33								
					_											
Cash distributions declared per share	\$	0.40	\$	0.38	\$	1.54	\$	1.47								
- The state of the																

 $<sup>{\</sup>bf * Revenues \ and \ Cost \ of \ goods \ sold \ include \ excise \ taxes \ of \ \$118,342, \$118,652, \$439,647 \ and \ \$446,086 \ respectively.}$ 

#### TABLE 2 VECTOR GROUP LTD. AND SUBSIDIARIES RECONCILIATION OF PRO-FORMA ADJUSTED REVENUES (Unaudited) (Dollars in Thousands)

	Three M	onths	Ended		Year	ende	d
	Dece	mber 3	31,		Decen	ıber	31,
	2015		2014		2015		2014
Revenues	\$ 430,330	\$	417,590	\$	1,657,197	\$	1,591,315
Purchase accounting adjustments (a)	481		85		1,925		1,768
Total adjustments	481		85	1,925			1,768
Pro-forma Adjusted Revenues (b)	\$ 430,811 \$		417,675	\$	1,659,122	\$	1,593,083
Pro-forma Adjusted Revenues by Segment							
Tobacco (b)	\$ 270,616	\$	272,791	\$	1,017,761	\$	1,021,259
E-cigarettes	(2,851)		(1,388)		(1,970)		8,589
Real Estate (c)	163,046		146,272		643,331		563,235
Corporate and Other	_		_		_		_
Total (b)	\$ 430,811	\$	417,675	\$	1,659,122	\$	1,593,083

Amounts represent purchase accounting adjustments recorded in the periods presented in connection with the increase of the Company's ownership of Douglas Elliman Realty, LLC, which occurred in 2013.

Includes excise taxes of \$118,342, \$118,652, \$439,647, and \$446,086 for the quarter and year ended December 31, 2015 and 2014,respectively.

Includes Pro-forma Adjusted Revenues from Douglas Elliman Realty, LLC \$161,193, \$144,564, \$637,000, and \$543,230 for the quarter and year ended December 31, 2015 and 2014, respectively.

#### TABLE 3 **VECTOR GROUP LTD. AND SUBSIDIARIES** COMPUTATION OF PRO-FORMA ADJUSTED EBITDA (Unaudited)

(Dollars in Thousands)

		Three Mo				Year Decen		
		Decer 2015	moer	2014		2015	iber 3	2014
	_		_		_		_	
Net income attributed to Vector Group Ltd.	\$	7,904	\$	12,215	\$	59,198	\$	36,856
Interest expense		24,286		37,321		120,691		160,991
Income tax expense		3,494		12,681		41,233		33,165
Net income attributed to non-controlling interest		1,533		1,377		7,274		12,258
Depreciation and amortization		6,258		5,900	_	25,654		24,499
EBITDA	\$	43,475	\$	69,494	\$	254,050	\$	267,769
Change in fair value of derivatives embedded within convertible debt (a)		(5,695)		(11,962)		(24,455)		(19,409)
Equity in losses (earnings) from investments (b)		26		(926)		2,681		(3,140)
Loss (gain) on sale of investment securities available for sale		880		(27)		(11,138)		11
Impairment of investment securities available for sale		635		_		12,846		_
Equity in earnings from real estate ventures (c)		(723)		(1,101)		(2,001)		(4,103)
Pension settlement charge		_		_		1,607		_
Acceleration of interest expense related to debt conversion		_		93		_		5,205
Stock-based compensation expense (d)		1,972		1,224		5,620		3,251
Litigation settlement and judgment expense (e)		14,229		750		20,072		2,475
Impact of MSA settlement (f)		1,357		_		(4,364)		(1,419)
Restructuring charges		5,709		_		7,257		_
Purchase accounting adjustments (g)		379		465		1,435		1,478
Other, net		(1,308)		(2,535)		(6,409)		(9,396)
Pro-forma Adjusted EBITDA	\$	60,936	\$	55,475	\$	256,684	\$	242,722
Pro-forma Adjusted EBITDA attributed to non-controlling interest		(2,535)		(2,244)		(11,267)		(15,858)
Pro-forma Adjusted EBITDA attributed to Vector Group Ltd.	\$	58,401	\$	53,231	\$	245,417	\$	226,864
Pro-forma Adjusted EBITDA by Segment								
Tobacco	\$	63,800	\$	54,882	\$	245,374	\$	211,168
E-cigarettes		(5,327)		(6,023)		(13,037)		(13,124)
Real Estate (h)		6,413		8,447		38,111		56,036
Corporate and Other		(3,950)		(1,831)		(13,247)		(11,358)
Total	\$	60,936	\$	55,475	\$	257,201	\$	242,722
Pro-forma Adjusted EBITDA Attributed to Vector Group by Segment								
Tobacco	\$	63,800	\$	54,882	\$	245,374	\$	211,168
E-cigarettes		(5,327)		(6,023)		(13,037)		(13,124)
Real Estate (i)		3,878		6,203		26,844		40,178
Corporate and Other		(3,950)		(1,831)		(13,247)		(11,358)
Total	\$	58,401	\$	53,231	\$	245,934	\$	226,864

- Represents income or losses recognized from changes in the fair value of the derivatives embedded in the Company's convertible debt.
- Represents income or losses recognized from investments that the Company accounts for under the equity method.
- Represents equity income (loss) recognized from the Company's investment in certain real estate businesses that are not consolidated in its financial results. Represents amortization of stock-based compensation.
- Represents accruals for settlements of judgment expenses in the *Engle* progeny tobacco litigation.
- f.
- Represents the Company's tobacco segment's settlement of a long-standing dispute related to the Master Settlement Agreement.

  Amounts represent purchase accounting adjustments recorded in the periods presented in connection with the increase of the Company's ownership of Douglas Elliman Realty, LLC, which occurred in 2013.

- h. Includes Pro-forma Adjusted EBITDA for Douglas Elliman Realty, LLC of \$5,855, \$6,125, \$35,740, and \$50,655 for the quarter and year ended December 31, 2015 and 2014, respectively. Amounts reported in this footnote reflect 100% of Douglas Elliman Realty, LLC's entire Pro-forma Adjusted EBITDA.
- i. Includes Pro-forma Adjusted EBITDA for Douglas Elliman Realty, LLC less non-controlling interest of \$4,133, \$4,324, \$25,229, and \$35,757 the quarter and year ended December 31, 2015 and 2014, respectively. Amounts reported in this footnote have adjusted Douglas Elliman Realty, LLC's Pro-forma Adjusted EBITDA for non-controlling interest.

#### TABLE 4 **VECTOR GROUP LTD. AND SUBSIDIARIES** RECONCILIATION OF PRO-FORMA ADJUSTED NET INCOME (Unaudited)

(<u>Dollars in Thousands, Except Per Share Amounts</u>)

	Three Mo	nths E	Ended	Year ended									
	Decen	nber 3	1,		Decem	ıber 3	1,						
	 2015		2014		2015		2014						
Net income attributed to Vector Group Ltd.	\$ 7,904	\$	12,215	\$	59,198	\$	36,856						
As Indian Character and Indian Indian			02				F 20F						
Acceleration of interest expense related to debt conversion			93				5,205						
Change in fair value of derivatives embedded within convertible debt	(5,695)		(11,962)		(24,455)		(19,409)						
Non-cash amortization of debt discount on convertible debt	7,565		9,744		27,211		51,472						
Litigation settlement and judgment expense (a)	14,229		750		20,072		2,475						
Pension settlement charge	_		_		1,607		_						
Interest expense capitalized to real estate ventures	(9,928)		_		(9,928)		_						
Impact of MSA settlement (b)	1,357		_		(4,364)		(1,419)						
Restructuring charges	5,709		_		7,257		_						
Out-of-period adjustment related to Douglas Elliman acquisition in 2013 (c)	_		_		_		(1,231)						
Douglas Elliman Realty, LLC purchase accounting adjustments (d)	1,358		1,189		5,303		6,019						
Total adjustments	14,595		(186)		22,703		43,112						
Tax expense related to adjustments	(6,073)		77		(9,447)		(17,827)						
Adjustments to income tax expense due to purchase accounting (e)	_		365		_		1,670						
Pro-forma Adjusted Net Income attributed to Vector Group Ltd.	\$ 16,426	\$	12,471	\$	72,152	\$	63,811						
Per diluted common share:													
Pro-forma Adjusted Net Income applicable to common shares attributed to Vector Group Ltd.	\$ 0.13	\$	0.11	\$	0.60	\$	0.57						

a. Represents accruals for settlements of judgment expenses in the *Engle* progeny tobacco litigation.

b. Represents the Company's tobacco segment's settlement of a long-standing dispute related to the Master Settlement Agreement.

Represents an out-of-period adjustment related to a non-accrual of a receivable from Douglas Elliman Realty in the fourth quarter of 2013 and would have increased the Company's gain on acquisition of Douglas Elliman in 2013.

Represents 70.59% of purchase accounting adjustments in the periods presented for assets acquired in connection with the increase of the Company's ownership of

Douglas Elliman Realty, LLC, which occurred in 2013.

Represents adjustments to income tax expense due to a change in the Company's marginal income tax rate from 40.6% to 41.35% as a result of its acquisition of 20.59% of Douglas Elliman Realty, LLC on December 13, 2013.

#### TABLE 5 VECTOR GROUP LTD. AND SUBSIDIARIES RECONCILIATION OF PRO-FORMA ADJUSTED OPERATING INCOME (Unaudited) (Dollars in Thousands)

	Three M Dece	onths mber :			Year Decen	ended		
	 2015		2014		2015		2014	
Operating income	\$ 31,032	\$ 47,136		\$	199,920	\$	212,438	
Litigation settlement and judgment expense (a)	14,229		750		20,072		2,475	
Pension settlement charge	_		_		1,607		_	
Restructuring expense	5,709		_		7,257		_	
Impact of MSA settlement (b)	1,357		_		(4,364)		(1,419)	
Douglas Elliman Realty, LLC purchase accounting adjustments (c)	1,925		1,684		7,513		8,527	
Total adjustments	23,220	20 2,434			32,085		9,583	
Pro-forma Adjusted Operating Income (d)	\$ \$ 54,252 \$ 49,57				232,005	\$ 222,021		

Represents accruals for settlements of judgment expenses in the *Engle* progeny tobacco litigation.

Represents acctuals for settlements of judgment expenses in the Engle progeny tobacco intigation.

Represents the Company's tobacco segment's settlement of a long-standing dispute related to the Master Settlement Agreement.

Amounts represent purchase accounting adjustments recorded in the periods presented in connection with the increase of the Company's ownership of Douglas Elliman Realty, LLC, which occurred in 2013.

Does not include a reduction for 29.41% non-controlling interest in Douglas Elliman Realty, LLC.

#### TABLE 6 VECTOR GROUP LTD. AND SUBSIDIARIES RECONCILIATION OF TOBACCO ADJUSTED OPERATING INCOME (Unaudited) (<u>Dollars in Thousands</u>)

	Three Mor				Year Decer	ende ender 3			
	 2015	5 2014			2015		2014		
								_	
Operating income from tobacco segment	\$ 39,878	\$	51,724	\$	209,393	\$	199,119		
Litigation settlement and judgment expense (a)	14,229		750		20,072		2,475		
Pension settlement charge	_		_		1,607		_		
Restructuring expense	5,709		_		7,257		_		
Impact of MSA settlement (b)	1,357		_		(4,364)		(1,419)		
Total adjustments	21,295 750				24,572		1,056		
Tobacco Adjusted Operating Income	\$ 61,173	\$	52,474	\$	233,965	\$ 200,175			

Represents accruals for settlements of judgment expenses in the *Engle* progeny tobacco litigation.

Represents the Company's tobacco segment's settlement of a long-standing dispute related to the Master Settlement Agreement.

# TABLE 7 VECTOR GROUP LTD. AND SUBSIDIARIES ANALYSIS OF NEW VALLEY LLC PRO-FORMA ADJUSTED REVENUES (Unaudited) (Dollars in Thousands)

	Three M Dece	onths mber		Year Decer	ende	
	 2015		2014	 2015		2014
New Valley LLC revenues	\$ 162,565	\$	146,187	\$ 641,406	\$	561,467
Purchase accounting adjustments (a)	481		85	1,925		1,768
Total adjustments	481		85	1,925		1,768
New Valley LLC Pro-forma Adjusted Revenues (b)	\$ 163,046	\$	146,272	\$ 643,331	\$	563,235

a. Amounts represent purchase accounting adjustments recorded in connection with the increase of the Company's ownership of Douglas Elliman Realty, LLC., which occurred in 2013.

Includes Pro-forma Adjusted Revenues from Douglas Elliman Realty, LLC of \$161,193, \$144,564, \$637,000, and \$543,230 for the quarter and year ended December 31, 2015 and 2014, respectively.

### TABLE 8 VECTOR GROUP LTD. AND SUBSIDIARIES COMPUTATION OF NEW VALLEY LLC PRO-FORMA ADJUSTED EBITDA (Unaudited)

(Dollars in Thousands)

Three Months Ended

Year ended

		Three M	опипѕ	Ended	Year ended					
		Dece		Decen	nber	31,				
	_	2015		2014	_	2015		2014		
Net income attributed to Vector Group Ltd. from subsidiary non-guarantors (a)	9	5 1,453	\$	3,759	\$	11,668	\$	21,420		
Interest expense (a)		3		1		7		41		
Income tax expense (a)		986		2,008		8,890		17,428		
Net income attributed to non-controlling interest (a)		1,533		1,377		7,274		12,258		
Depreciation and amortization		3,217		2,495		12,589		12,204		
EBITDA	9	7,192	\$	9,640	\$	40,428	\$	63,351		
Income from non-guarantors other than New Valley		25		7		91		93		
Equity in earnings from real estate ventures (b)		(723)		(1,101)		(2,001)		(4,103)		
Purchase accounting adjustments (c)		379		465		1,435		1,478		
Other, net		(468)		(489)		(1,754)		(4,786)		
Pro-forma Adjusted EBITDA	\$	6,405	\$	8,522	\$	38,199	\$	56,033		
Pro-forma Adjusted EBITDA attributed to non-controlling interest		(2,535)		(2,244)		(11,267)		(15,858)		
Pro-forma Adjusted EBITDA attributed to New Valley LLC	9	3,870	\$	6,278	\$	26,932	\$	40,175		
Pro-forma Adjusted EBITDA by Segment										
Real Estate (d)	9	6,413	\$	8,447	\$	38,111	\$	56,036		
Corporate and Other		(8)		75		88		(3)		
Total (f)	9	6,405	\$	8,522	\$	38,199	\$	56,033		
			_							
Pro-forma Adjusted EBITDA Attributed to New Valley LLC by Segment										
Real Estate (e)	\$	3,878	\$	6,203	\$	26,844	\$	40,178		
Corporate and Other		(8)		74		88		(3)		
Total (f)	\$	3,870	\$	6,277	\$	26,932	\$	40,175		
	_									

a. Amounts are derived from Vector Group Ltd.'s Consolidated Financial Statements. See Note entitled "Vector Group Ltd.'s Condensed Consolidating Financial Information" contained in Vector Group Ltd.'s Form 10-K and Form 10-Q for the year ended December 31, 2014 and the quarterly period ended December 31, 2015.

b. Represents equity income (loss) recognized from the Company's investment in certain real estate businesses that are not consolidated in its financial results.

- d. Includes Pro-forma Adjusted EBITDA for Douglas Elliman Realty, LLC of \$5,855, \$6,125, \$35,740, and \$50,655 for the quarter and year ended December 31, 2015 and 2014, respectively. Amounts reported in this footnote reflect 100% of Douglas Elliman Realty, LLC's entire Pro-forma Adjusted EBITDA.
- e. Includes Pro-forma Adjusted EBITDA for Douglas Elliman Realty, LLC less non-controlling interest of \$4,133, \$4,324, \$25,229, and \$35,757 for the quarter and year ended December 31, 2015 and 2014, respectively. Amounts reported in this footnote have adjusted Douglas Elliman Realty, LLC's Pro-forma Adjusted EBITDA for non-controlling interest.
- f. New Valley's Pro-forma Adjusted EBITDA does not include an allocation of Vector Group Ltd.'s "Corporate and Other" segment's expenses (for purposes of computing Pro-Forma Adjusted EBITDA contained in Table 3 of this press release) of \$3,950, \$1,831, \$13,247 and \$11,358 for the quarter and year ended December 31, 2015 and 2014, respectively.

c. Amounts represent purchase accounting adjustments recorded in the periods presented in connection with the increase of the Company's ownership of Douglas Elliman Realty, LLC, which occurred in 2013.

# TABLE 9 VECTOR GROUP LTD. AND SUBSIDIARIES ANALYSIS OF DOUGLAS ELLIMAN REALTY, LLC PRO-FORMA ADJUSTED REVENUES (Unaudited) (Dollars in Thousands)

	Three Mo				Yea Dece		
	 2015 2014				2015		2014
Douglas Elliman Realty, LLC revenues	\$ 160,712	\$	144,479	\$	635,075	\$	541,462
Purchase accounting adjustments (a)	 481		85		1,925		1,768
Total adjustments	481		85		1,925		1,768
Douglas Elliman Realty, LLC Pro-forma Adjusted Revenues	\$ \$ 161,193 \$ 144,564				\$ 637,000 \$ 54		

a. Amounts represent purchase accounting adjustments recorded in the periods presented in connection with the increase of the Company's ownership of Douglas Elliman Realty, LLC, which occurred in 2013.

#### TABLE 10 VECTOR GROUP LTD. AND SUBSIDIARIES COMPUTATION OF DOUGLAS ELLIMAN REALTY, LLC PRO-FORMA ADJUSTED EBITDA (Unaudited) (Dollars in Thousands)

	Three Mor	nths I	Ended		i		
	Decem	iber 3	1,		Decen	nber 3	31,
	 2015	2014			2015		2014
Net income attributed to Douglas Elliman Realty, LLC	\$ 2,450	\$	4,682	\$	22,163	\$	38,414
Interest expense	1		1		4		38
Income tax expense	(45)		273		831		1,374
Depreciation and amortization	3,148		2,430		12,343		11,855
Douglas Elliman Realty, LLC EBITDA	\$ 5,554	\$	7,386	\$	35,341	\$	51,681
Equity (loss) income from real estate ventures (a)	(37)		(24)		(945)		(110)
Purchase accounting adjustments (b)	379		(1,218)		1,435		1,478
Other, net	(41)		(19)		(91)		(2,394)
Douglas Elliman Realty, LLC Pro-forma Adjusted EBITDA	\$ 5,855	\$	6,125	\$	35,740	\$	50,655

<sup>a. Represents equity income recognized from the Company's investment in certain real estate businesses that are not consolidated in its financial results.
b. Amounts represent purchase accounting adjustments recorded in the periods presented in connection with the increase of the Company's ownership of Douglas Elliman Realty, LLC, which occurred in 2013.</sup>